



# News From Smith-Boughan



## Trend IQ System



For nearly 30 years, Novar has delivered reliable and quality building control systems; engineered, installed, and supported by your local Novar Technology Center (Smith-Boughan). In all its years in business, Novar has designed each of its Logic One products to leverage your initial investment while providing future innovations.

However, due to increasing component obsolescence and the industries rapid movement toward more flexible, open, and interoperable systems; **Novar as a manufacturer and the Technology Centers have decided to lead different directions into the future of direct digital controls.**

Novar will remain in existence focusing on their Retail business with their recently developed OPUS product line; while the Technology Centers have gradually migrated to Trend's state-of-the art IQ system. Even though this will likely mean an eventual discontinuation of the Logic One product line; **Novar and Smith-Boughan has worked diligently with Trend to protect your investment to provide the support and technology to seamlessly upgrade your facility from Novar Logic One to a Trend IQ system.**

In some cases, **you may have a Novar Logic One system in place that is operating to you're complete satisfaction and you have no desire for change.** This is understandable as we have all experienced the long term reliability that Logic One products have proven and chances are the system could very well operate for the life of the building. In other cases, a partial or complete upgrade may be your best option if the system is extremely old or you would like to upgrade to the latest building automation system technology.

Whatever your situation, please know that as your authorized Novar & Trend Technology Center **we are here to assist you in any way to support and maintain your existing Logic One system or to help you plan and budget a migration to a modern Trend IQ system.**

*Please contact Nathan Stechsulte at Smith Boughan to see how we can protect your existing Logic One system, while positioning you for the future with Trend.*

### TREND IQ SYSTEM

- ❖ **Advanced Technology:** Upgrade to the latest building automation technology with Trend's flexible and dependable IQ system.
- ❖ **Integration:** Trend's TL1 solution allows a Novar Logic One system to integrate with a Trend system.
- ❖ **Sustainability:** Extend the life of your existing Novar Logic One system by migrating to a Trend IQ system.

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